

**EDC RETENTION & INCENTIVES COMMITTEE**  
**Special Meeting Minutes**  
**Wednesday, November 27, 2019 @ 9:00 a.m.**

The Retention & Incentives Committee special meeting was called to order at 9:15 a.m. by Chair Fappiano. Committee members Fappiano and Preneta were present, as well as staff member Ryan and resident Jessica Wysocki.

1. Discussion and possible action on September 26, 2019 special meeting minutes – Minutes were unanimously approved.
2. Discussion re: *exit interview process* – The Committee reviewed the dialog including questions to be asked during exit interview calls. Staff will cull through the Electric Division's Disconnect list in an attempt to identify businesses that closed their Wallingford locations and give Commissioners a list of businesses to call. First round of calls to be made by December 20.
3. Discussion re: *Proton Beam Therapy Center* – The Committee felt that we needed to clarify that the Proton Beam Therapy Center project, proposed to be built at 932 Northrop Road, will be paying both personal property taxes and real estate taxes.
4. Recap: *The Big Connect Trade Show* - Staff and Committee members did a debriefing on the recent Big Connect Trade show held at the Omni in New Haven. The Committee felt featuring Class A office buildings via large posters worked well. In addition, traffic at the trade show was steady and conversations were pertinent.
5. Next meeting - None scheduled.

By unanimous vote, the meeting adjourned at 10:00 a.m.

c: Town Clerk